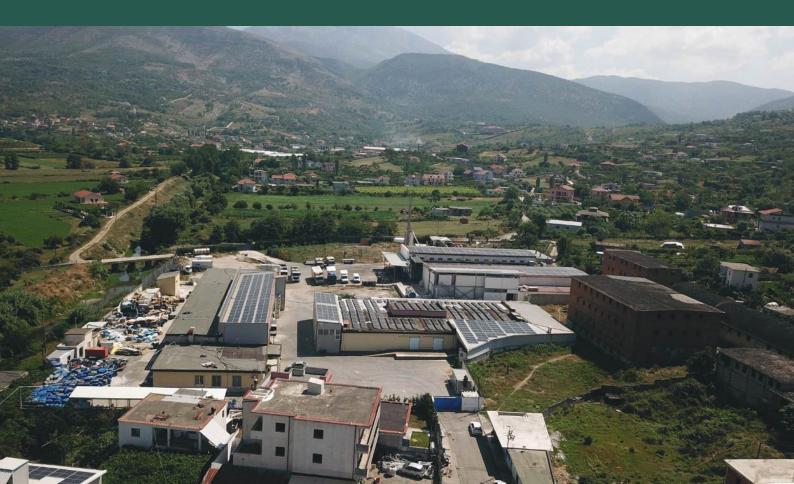


# Growth. Sustainably.

The only Complex of its Kind in the Western Balkans.

### Who is AZ Group?

AZ Group operates a diverse range of companies that specialize in natural ingredient production and customized solutions for customers in the food, pet food, animal feed and agriculture, pharmaceutical, and energy industries.



## Sustainability

#### 1. Tripple Bottom Line

The group's operational practices are heavily based on the Tripple Bottom Line Business Philosophy – People, Planet, Profit – which posits that businesses should measure their social and environmental impact in the same way they measure profit.

Doing business in a sustainable manner, nowadays is not just an option, is a must. Every year our commitment towards increasing our positive social and environmental impact increases, with 2020 being a landmark year, as we:

**a.** Were among the 9 Champion Companies in Albania recognised by the UNFPA for Family-Friendly Workplaces.

**b.** Became the first and only group of companies to operate under a Circular Economy Business Model in Albania.



#### 2. Circular Economy

Since 2020, AZ Group represents the first and the only company to fully function under a Circular Economy Business Model. Through the collection and reutilisation of edible and non-edible animal by-products, AZ Group companies work towards, and enable their entire network of partners to:

a. Reduce their environmental impact and carbon emission

**b.** Generate value out of waste, thus impaction the economy

**c.** Educate businesses and the society towards a more sustainable lifestyle and practices



### Companies

INCA processes animal by-products into natural ingredients destined for human consumption and the pharmaceutical industry.

INCA K is the group's branch for the Kosovo market, the operations of which include the collection of raw materials and distribution of final products.

Pet Eat processes specific animal by-products into natural dog chews destined for pet consumption.



IIS

**IUCO** K

Pet Eat

Part of AZ Group



Founded in 2008, INCA is a full-range natural casing manufacturer & distributor for beef, hog and sheep casings.



The only manufacturer and the largest natural casing distributor in Albania

85% domestic market share in Albania natural casing market

- 16 years of experience
- Exporting in more than 12 different countries



### INCA Range Products & Services

Having started only as an outward processing company, after more than 15 years in business, INCA has transformed into a full-scale casing manufacturing company, sourcing it's own raw material and providing a full range of products & services.





Natural Casings for Meat & Sausage Industry

Outward Processing Services for Natural Casings and Animal By-Products Intended for Human Consumption

- Products for Direct Human Consumption
- Products for the Pharmaceutical Industry



Since January 2023, AZ Group is running the only manufacturing facility in the Balkan area producing porcine crude heparin, a strategic starting material for Heparin sodium API and Low Molecular Weight Heparin APIs (LMWH). Heparin injection is an anticoagulant, widely used to decrease the blood clotting ability and help prevent harmful clots from forming in blood vessels.

- The first and only manufacturing plant in the Balkan area to produce Crude Heparin
- Raw material capacity of 200T/month





Founded in 2018, PetEat is the first and only manufacturer of natural dog chews in Albania.

Raw Material Collection Network from all Western Balkan Countries

Wide-Range of Beef, Pork, Lamb and Chicken Final Products

Private-Label & Packaging Services



## Pet Eat Product Range



- Beef Ears
- Beef Head-skin
- · Beef Trachea
- · Beef Esophagus
- · Beef Pizzle
- · Beef Tail
- · Beef Casings
- Twisted Bladder



- · Lamb Ears
- · Lamb Head-Skin
- · Lamb Trachea
- · Lamb Esophagus
- · Lamb Pizzle
- · Lamb Tail
- · Lamb Feet
- · Lamv Casings





- · Pork Ears
- · Pork Nose
- Pork Feet



### Cheer Chews

Cheer Chews<sup>®</sup> is PetEat's newly developed brand for the retail sale of natural dog chews in the Western Balkan Countries.













### AZ RENDERING Part of AZ Group

Founded in 2020, AZ Rendering is a category 3 fat & protein recovery plant

- 30T raw material daily processing capacity/shift
- Logistics Network for Raw Material Collection from Albania, Kosovo, Montenegro
- The only rendering plant of its capacity in the Western Balkans





MBM – Meat & Bone Meal
Animal Fat – Category 3





Derived from the rendering process, AZ Rendering is the first company in Albania to introduce organic fertilizer of animal origin in the Albanian agricultural industry.



AZ Fert<sup>®</sup> is naturally rich in all macro and micro-elements that the soil and plants need to guarantee a healthy and steady growth.



az group

### Become a Partner

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